

# Carmen Romero

Vice President of Real Estate Development



## Current Responsibilities

Carmen Romero is the Vice President of Real Estate Development. She leads the development efforts of APAH's portfolio and oversees the Real Estate Development team.

Under Ms. Romero's leadership, APAH's Real Estate Development team delivered Columbia Hills, a 229-unit, award-winning, hybrid 4%/9% tax credit project, in 2018. She also oversaw the delivery of The Springs, a 104-unit, award-winning community in Ballston in 2016. The property is mixed use, combining committed affordable and market rate units with APAH's headquarters in a ground floor condo.

For the past three years, Ms. Romero has led a public-private partnership with a faith-based organization to redevelop a church into 173 units of affordable housing and ground-floor retail. This project, named Gilliam Place, is under construction and scheduled to open in 2019. Additionally, Ms. Romero is leading the redevelopment of APAH's Queens Court property in Rosslyn into a new 249-unit high rise. The project broke ground in Q1 2019. Carmen also leads APAH's efforts to purchase existing multi-family properties, entitlements, and transaction structuring.

## Prior Experience

Prior to joining APAH in 2011, Ms. Romero was a Director of Real Estate Development and public-private partnerships at Clark Construction. She began her career at Marriott International.



## Education

*MBA in Finance, Wharton School of Business  
Bachelors, Georgetown University*

## Affiliations

*Governor Northam's Virginia Latino Advisory Board  
ULI's Affordable/Workforce Housing Council  
Board member, Columbia Pike Revitalization Organization  
Member, VHDA Multi-Family Advisory Council  
Former Board Member, Arlington County Industrial  
Development Authority*



**Arlington Partnership  
For Affordable Housing**